

## **ESSO Exploration and Production Nigeria Limited**

### **Contractor of the NNPC/EEP NL Production Sharing Contract**

#### **Tender Opportunity**

#### **Provision of Tank Cleaning and Installed Tank Cleaning**

#### **Equipment Maintenance Services**

#### **Introduction**

Esso Exploration and Production Nigeria Limited (EEP NL), contractor of NNPC/EEP NL Production Sharing Contract plans to engage Provision of Tank cleaning and Tank equipment services on its Erha Floating Production Storage and Offloading (FPSO) and other offshore installations within the NNPC/EEP NL Production Sharing Contract (PSC) acreage for an anticipated contract term of Three (3) years. Contract is expected to commence in the 01 October 2011.

#### **2. SCOPE OF WORK**

The scope of work includes, but is not limited to the provision of Tank cleaning and installed tank cleaning equipment maintenance services, associated tools, equipment and highly qualified specialist personnel. The services are to be provided on EEP NL offshore installations either on an as needed basis or on preventive/predictive maintenance schedules basis.

Interested companies must be able to provide the following Tank cleaning and installed tank cleaning equipment maintenance services:

- A. Tank Cleaning Service for the crude oil storage tanks, Ballast tanks, SLOP tanks, off spec tanks, Methanol tanks, Diesel storage tanks, Chemical storage tanks, Portable water tanks and other hydrocarbon storage tanks onboard the EEP NL FPSO
- B. Tank cleaning services are to free the tank of all hydrocarbon for the provision of confined space entry. These services are required for either tank internal inspections and /or for the repair, removal and installation of integral tank cleaning equipment and crude oil transfer pumps.
- C. Removing all traces of crude oil and asphaltenic and paraffinic waxes and sludge which accumulate in the bottom of crude oil tanks.
- D. washing and venting the tanks using industry approved methods to free all hydrocarbons and suitable for personnel confined space entry. The cleaning methods shall include but not limited to water wash, chemical, butterworth, steam and biological.

- E. Provide qualified personnel, equipment, tools, chemicals and consumables required for the selected tank cleaning method. All equipment and powered tools shall be approved for operations at hazardous areas, Class 1 Division 1 areas.
- F. Develop tank-cleaning procedures for EEPNL review and approval prior to the commencement of any tank cleaning activities.
- G. Prepare and submit to EEPNL Tank Cleaning completion reports
- H. Provision of completes new replacement Polarmarine Crude Oil Washing (COW) pumps. The pump model Polar Jet PJ 120 CPA, Single nozzle, programmable, deck mounted pumps and Polar Jet, Twin nozzle, non-programmable, submerged pumps.
- I. Provide all tools, materials consumables and genuine Original Equipment Manufacturer (OEM) spare parts for the repair and overhaul of Polarmarine Crude Oil Washing (COW) pumps.
- J. Adequate onshore repair facilities for the repair of Plarmarine crude oil pump.
- K. provision of or shall have ready access to an approved onshore waste disposal facility to dispose all the Asphaltenic and paraffinic waxes, sludge and other wastes that were collected during the tank cleaning. The onshore waste disposal facility shall be adequately equipped to dispose the waste in accordance with the Waste Management Regulators of Nigeria.
- L. Provision of Confine Space Entry (CSE) supervisory services to oversee and monitor the CSE activities are carried out safely in accordance with approved industry and EEPNL safety standards.
- M. Service provider shall be approved for the provision of Tank cleaning services by at least one Marine Class Society such as ABS, DNV, Lloyd's, BV, GL and/or other internationally reputable classification societies.

### **3. MANDATORY REQUIREMENTS**

- A. To be eligible for this tender exercise, interested bidders are required to be prequalified in 30513 'Industrial Cleaning Services' Category in NipeX Joint Qualification Scheme (NJQS) database. All successfully pre-qualified suppliers in this NJQS category will receive Invitation to Technical Tender for this service
- B. To determine if you are pre-qualified and view the product/service category you are listed for: Open [www.nipexng.com](http://www.nipexng.com) and access NJQS with your log in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
- C. If you are not listed in this product/services category you are registered with DPR to do business, contact NipeX office at 30 Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for necessary update.

D. To initiate the JQS pre-qualification process, access [www.nipexng.com](http://www.nipexng.com) to download application form, make necessary payments and contact NipeX office for further action.

E. To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system

#### **4. NIGERIAN CONTENT**

Nigerian Content (NC) in the upstream sector of the Nigerian Oil and gas industry is defined as: “the quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry”

The Federal Government of Nigeria (FGN) in line with its vision for Nigerian Content (NC) development has enacted the Nigerian Oil and gas Industry Content Development Act 2010 (NOGICD Act).

NNPC/EEP NL PSC requires their Contractors to comply with the Act, and it’s attached Schedule A and any applicable regulation developed by the Nigerian Content Development Monitoring Board.

Bidders shall consider Nigerian content as an important element of their overall project developments and management philosophy for project execution. (Section 2)

In line with the NOGICD Act, Bidders are required to submit as part of its technical submission a Nigerian Content Plan demonstrating compliance with the NC requirements in the Act.

#### **Bidders are also expected to provide the following details**

- NC Plan that addresses utilization of Nigerian Labor, Services, Materials and Equipment for this service
- Provide a detailed description of your company’s committed infrastructure Nigeria (offices etc)
- Provide details of your company’s Ownership Structure. Attach copies of CAC forms (CO2 & CO7)
- Describe any training and certification program you have in place for your Nigerian personnel including list relevant training attended by indigenous staff in the last 3 years
- Please indicate the percentage of key Management positions (line managers) that are held by Nigerians. Also provide percentage of total Company workforce and staff (direct and in-direct employees) that are Nigerians

Bidders’ failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content development will result in Bidder’s disqualification

Note: Only Indigenous Nigerian companies are qualified to bid.

5.

CLOSE

DATE

Only tenderers who are registered with NJQS Industrial Cleaning Services Category as at Tuesday, 26<sup>th</sup> April 2011 by 4:00pm, being the advert close date shall be invited to submit technical bids.

6. ADDITIONAL INFORMATION

- A. interested suppliers must be prequalified for this product/service category in NJQS
- B. Full tendering procedure will be provided only to contractors that have been successfully prequalified in NJQS
- C. This advertisement shall neither be construed as an invitation to Tender (ITT) nor a commitment on the part of EEPNL to award a contract to any supplier and/or associated companies, sub-contractors or agents
- D. This advertisement shall not entitle prequalified companies to make any claims whatsoever and/or seek any indemnity from EEPNL and/or its partners by virtue of such companies having been prequalified in NJQS
- E. All costs incurred in registering and prequalifying for this and other EEPNL shall communicate only with the authorized/responsible personnel of prequalified companies and not through authorized individuals or agents

**Please visit the NipeX at [www.nipexng.com](http://www.nipexng.com) for this Advert and other Information**

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**Mobil House, Lekki Expressway, Victoria Island,**

**P.M.B. 12054, Lagos.**